



MURANG'A UNIVERSITY COLLEGE

(A Constituent college of Jomo Kenyatta University of Agriculture and Technology)

UNIVERSITY EXAMINATION

EXAMINATIONS FOR THE DEGREE OF MASTER OF PUBLIC

ADMINISTRATION

BCP 4112: PUBLIC SECTOR PROCUREMENT

DATE:

TIME: 3 HOURS

INSTRUCTION: ANSWER QUESTION ONE

AND ANY OTHER THREE

QUESTION ONE

- (a) Discuss the Principles of warehousing (4 marks)
 - (b) Explain with relevant illustrations the types of warehouses (4 marks)
 - (c) Differentiate between Centralized versus decentralized warehousing (4 marks)
 - (d) Discuss the most eminent problems impacting warehousing (3marks)
- (Total 15 marks)**

QUESTION TWO

- (a) Explain THREE circumstances in which a competitive tendering exercise might not be the best approach to making a purchase. (9 marks)
 - (b) Describe TWO e-sourcing tools and their use in procurement and supply. (6 marks)
- (Total 15 marks)**

QUESTION THREE

Model forms of contracts may be used by buyers and sellers as the basis for their contractual agreement.

- (a) Identify examples of model contract forms and outline where they are likely to be used. (6 marks)
 - (b) Explain TWO advantages and TWO disadvantages of the use of standard and model form contracts as the basis of a legally binding agreement between two organisations. (9 marks)
- (Total 15 marks)**

QUESTION FOUR

(a) Clearly, procurement processes, techniques and issues differ greatly across this spectrum. A number of factors drive the different approaches, and it is important to consider the nature of each procurement requirement and then decide on the appropriate approach. Discuss the pertinent factors that can affect the decision on this approach **(9marks)**

(b) Explain FIVE of the main responsibilities of a contract manager **(6 marks).**

(Total 15 marks)

QUESTION FIVE

(a) Outline FIVE differences between purchasing goods and purchasing services.

(6 marks)

(b) Explain any THREE of the '5 rights of procurement' including how each might be achieved.

(9 marks)

(Total 15 marks)

QUESTION SIX

Produce a 'SLEPT' analysis of the factors which can affect supply chain relationships in an organization of your choice. **(Total 15 marks)**