



MURANG'A UNIVERSITY OF TECHNOLOGY

SCHOOL OF BUSINESS AND ECONOMICS

DEPARTMENT OF COMMERCE

UNIVERSITY ORDINARY EXAMINATION

2017/2018 ACADEMIC YEAR

**FIRST YEAR FIRST SEMESTER EXAMINATION FOR THE DEGREE OF
BACHELOR OF BUSINESS MANAGEMENT**

BHP 052: PRINCIPLES AND PRACTICES OF MANAGEMENT

DURATION: 2 HOURS

DATE: 13TH DECEMBER 2017

TIME: 9.00.A.M - 11.00A.M

Instructions to Candidates:

1. Answer **Question 1** and **Any Other Two** questions.
2. Mobile phones are not allowed in the examination room.
3. You are not allowed to write on this examination question paper.

SECTION ONE - COMPULSORY

QUESTION ONE

- a) Coordination is developing an integrated and orderly pattern of group efforts to realize a common goal. Outline six importance of coordination. (6 Marks)
- b) Explain any five principles of Management (10 Marks)
- c) Theory X and Theory Y of leadership states that leadership style is influenced by the subordinates in the organization. Discuss to support this statement. (10 marks)
- d) Outline four objectives of delegation in an organization (4 Marks)

SECTION TWO – ANSWER ANY TWO QUESTIONS

QUESTION TWO

- a) When making decisions in an organization managers experience different problems in the process. Explain five ways of minimizing these problems (10 Marks)
- b) Span of control is a critical aspect in the organizing function of Management. Explain five factors that determine span of control. (10 Marks)

QUESTION THREE

- a) Explain three recommendations of the behavioral approach to management in order to realize work place harmony (6 Marks)
- b) Power is the ability to influence the behavior of other people. Identify three sources of power (6 Marks)
- c) Planning is a critical function of Management, thus managers should exercise a lot of care while performing this function. Discuss any four principles of Planning. (8 marks)

QUESTION FOUR

- a) Explain five reasons why subordinates may resist delegation from their supervisors (10 Marks)
- b) Highlight four factors that can limit the controlling function in an organization (4 Marks)
- c) Explain any three (3) sources of external recruitment (6 Marks)